



## Why does Charlie Business Storage?

### Because it's nearby and we receive his deliveries

Charlie Hancock from Geolift Ltd loves [Sign & Store](#). It's a "massive asset" to his business.

Geolift supply and service new and reconditioned handling equipment. They are based in Southampton, but Charlie runs a team of engineers from the Avonmouth Space Program.

They take full advantage of our [Secure Sign & Store](#) service. This means that Geolift do not have the expense or commitment of renting a warehouse near Bristol.

#### This is how it works:

- A team of 4 engineers keep spares, some tooling and a workbench in their container.
- They all have access and can come and go 24 hours a day.
- The engineers order their spares which get delivered to the Space Program.
- One of our team will sign for the goods and lock them securely away in Charlie's unit.
- We can even notify him to let him know when a consignment has arrived.
- The stock and equipment is insured with £20,000 over cover included in the unit price.

**None of the engineers need to hang around, wasting time waiting for deliveries.**

**"I have to be honest, I didn't want the stigma of being stuck in a container."** Said Charlie. "It was a big stumbling block for me and, initially, I went looking for something else."

However, he couldn't find the right sized unit that was cost effective for a small satellite team. "We would have had to pay staffing costs, insurance and rates as well as the rent."



Charlie decided to bite the bullet and give containers a go. **"It is something I don't regret at all!"**, he said. "Cost-effectively, it was the best option all round. It's been a massive asset to us as a company. The most important thing is the [Sign & Store](#). **Not needing to have someone sat around waiting for parcels to arrive but knowing everything would be there for when I need it tomorrow.**"



***"It's been a massive asset to us as a company. The most important thing is the [Sign & Store](#)."*** Charlie Hancock, Geolift Ltd

For more information or advice just call  
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